2007

Skylines Australia - Victoria Inc.
Annual Report - 2007

Skylines Australia - Victoria Inc.
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ABN: 31 941 681 675

Calder Park - Drags

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Your Committee

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Vice President - Andrew Richmond (Snowman)
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Treasurer - David Lee (Leewah)
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Events Co-ordinator - Paul Rivoil (PaulR33)
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Events Co-ordinator - Ash Cosgriff (R31Nismoid)
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Corporate Sponsorship Co-ordinator - Justine Schuller (MissJuz)
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Winton Sprints

Presidents Report

Since forming in 2004, SAU-Vic has grown from strength to strength which is shown by the massive growth in our membership base. In the few years SAU-Vic has been a registered club, we have grown to over 330 members. This is incredible considering our humble beginnings of a group of people with similar interests wanting to race their cars on tracks like Sandown and Phillip Island. Our member base consists primarily of Nissan Skyline owners, however unlike other clubs we embrace a vast diversification of makes and models.

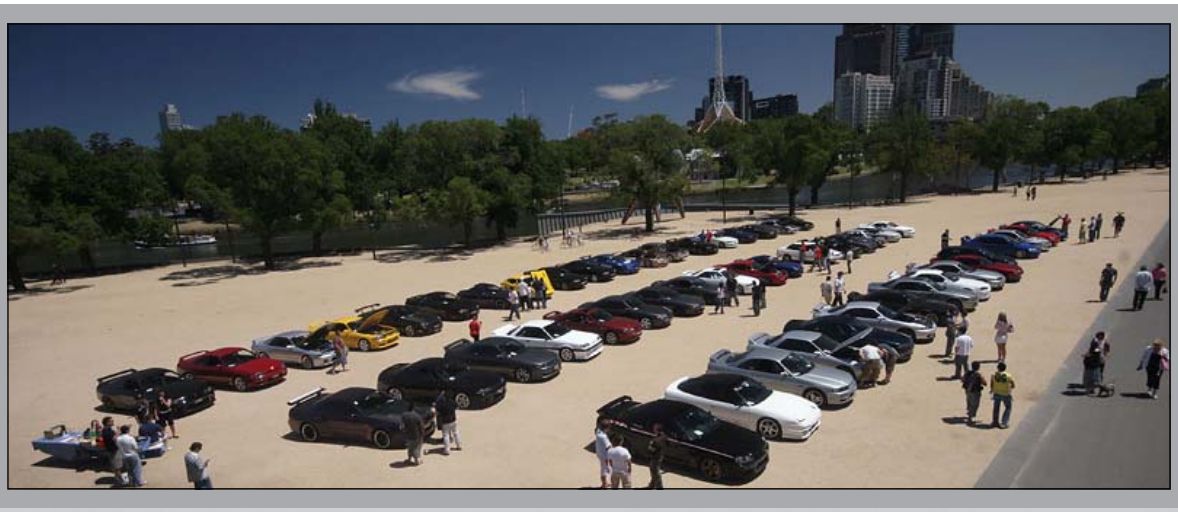
With strong influences from its members, the committee has been able to drive the club in a direction which attempts to benefit everyone involved. In 2005/06, SAU-Vic held its annual motorsport championship with even more participants than last year which is a great sign for club racing. Not only is it a great challenge of one's abilities, but it promotes safe driving which is highly regarded within this club. SAU-Vic has always tried to encourage drivers to keep racing to the track and off our roads.

SAU-Vic thrives because of its members. Our general monthly meetings at Bell's Hotel have been going strong, with a selection of guest speakers keeping interest high. Besides the skylinesaustralia.com forums, these meetings have been a vital way of reviewing previous events and announcing upcoming ones. In the coming year, the committee hope to bring you more interesting guest speakers to discuss a range of topics which we hope you find interesting and informative.

Late in the year, SAU-Vic also created its own website (www.sauvic.com.au) which promotes the club outside of the forums. Special thanks go to Patrick (Rekin) who won the website design competition. The site gives an overview of the club, its committee, sponsors and supporters, reviews of previous events, photo gallery and other club related information.

During the past year, SAU-Vic has held a large number of successful events such as the annual motorkhana championship comprising of 4 events held at the DECA facilities in Shepperton. A Drift for Dummies day, AutoSalon Semi Finals stand, 2006 Australian Grand Prix AutoSalon display, Go-karting days and a variety of cruises. These included the Great Ocean Road, Buxton, Reefton Spur, Portsea and midnight cruises.

The renewal BBQ this year was held at RE Customs in Springvale where Ray Evans kindly donated his workshop and ran a dyno challenge for those who were present. Prizes kindly provided by Carsales. The inaugural New South Wales trip was held in Nov'06, which saw a contingent of SAU-Vic members take up the challenge from the Northerners and compete on their race tracks. The 2006 calendar year was closed with a great Christmas event held at Birrarung Marr. This was significant for the club as SAU-Vic was the first car club ever to be granted access to the grounds to hold such an event. We hope that our relationship with the Melbourne Council continues and we can



2006 - Show and Shine

Presidents Report Cont.

A number of great sponsors and supporters have assisted SAU-Vic's growth and development by providing funds or prizes towards our events. We would like to welcome on board new sponsors for 2006 - 2007 including Carsales, Exedy, JSpec, Citywide Towing, Rampant Performance Imports and Driver Dynamics. We would also like thank all existing sponsors and supporters for their generous donations and look forward to their support in the coming years.

The future plans for committee are to continue building our existing membership base by adding value to SAU-Vic club membership, which in turn benefits the current members. We will strive to come up with new promotions and incentives for existing club members and hopefully keep members renewing.

As the year progresses, stay tuned for the AutoSalon Semi Finals, the remainder of the DECA series, the second New South Wales adventure, the annual track championship, Christmas BBQ and more exciting cruises.

The future of SAU-Vic looks bright and the committee thank you for all your support.

James Ward
SAU-Vic President

Membership Facts

As at 1st May 2007 SAU-VIC had 213 active financially contributing members, and have signed up a total of 332 members to date, with regular new memberships forms rolling in all the time.

- Majority of the SAU VIC membership base are under 25
- We have a total of 18 female members.
- The oldest member is 67 years of age.
- 6 members are over 50
- 18 members over 40
- Our most popular make is Nissan, followed by Subaru.
- Approx 20% of cars are something other than a Nissan
- The most common car is still an R33 GTST
- The average year of manufacture is 1993
- The most popular colour is white followed by black

Club Cruise

Treasurer's Report

SAU-Vic once again thrived from new members and renewals. Memberships made up for nearly $7,000 in revenue for the club which led to strong growth in capital.

Merchandise in 2006/07 saw strong sales both within the club and at the same time began sales of our merchandise interstate. This is evidence that other states are taking notice of our initiatives which will lead to further sales in the future to provide another source of income for the club. SAU-Vic jackets were the most popular product sold in the past year and brought about the generation of more sponsorship from organisations who wanted to support the club and its members.

With Justine Schuller taking on the role of Sponsorship Manager, SAU-Vic acquired some major sponsorship from Carsales and Exedy. With a number of other companies expressing interest in future sponsoring of the club and its events.

DECA was the largest revenue generator for the club. With four rounds of the Motorkhana championship being held, competition was tough and the all events were sold out quickly. The November '06 and February '07 DECA events raised just under $5,000 in revenue.

Autosalon also proved a success as SAU-Vic made another impressive display. Although this was an expensive event for the club, it raised awareness of SAU-Vic among the car community and most expenses were covered through sponsorship by Carsales.

Other income sources included BBQs run at various events and the sales of 2006/07 Entertainment Books, kindly coordinated by Karyn de Lacey (kaz180). The sale of these books brought in $200 and we would like to see more support from the club when they go on sale again in 2008, as these are fantastic value for money.

For the first time, SAU-Vic also collected money for charity. This year SAU-Vic raised $66.60 for Ronald McDonald House and we hope that we can raise more funds for charities in the upcoming year.

As the club increases in size, so does the complexities involved in running events for the club. As a result, expenses increased. Hire of the DECA facilities was the most expensive financial outlay of the year. But with the popularity of these events we had no problem covering our expenses. Merchandise production once again was a major expense for the club which was offset by strong sales and sponsorship. Other expenses included the SAU-Vic mailbox, banking facilities and administrative expenses.

The 2006/07 year saw SAU-Vic continue to grow stronger once again and the committee would like to thank all of its members for the solid support in both renewals and event participation. Without the support of the members, this club would not exist and we look forward to SAU-Vic's success in the upcoming year.

David Lee
SAU-Vic Treasurer

Sandown - Sprints

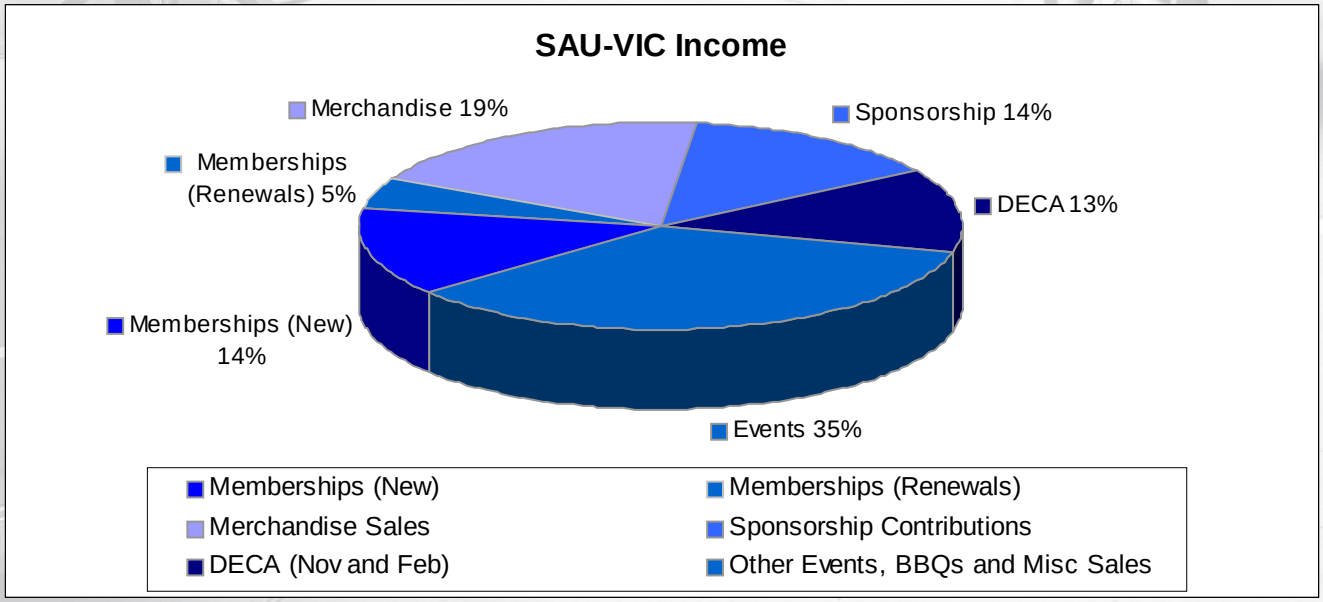
The Dollars - Income, as at 1st Feb 2007

Opening Balance	$7,277.53

Income

Memberships (New)	$5,180.00
Memberships (Renewals)	$1,750.00
Merchandise Sales	$7,271.00
Sponsorship Contributions	$5,290.00
DECA (Nov and Feb)	$4,940.00
Other Events, BBQs and Misc Sales	$12,970.11

Total Income (Mar '05 - Feb '06) **$37,401.11**



Defensive Driving Course

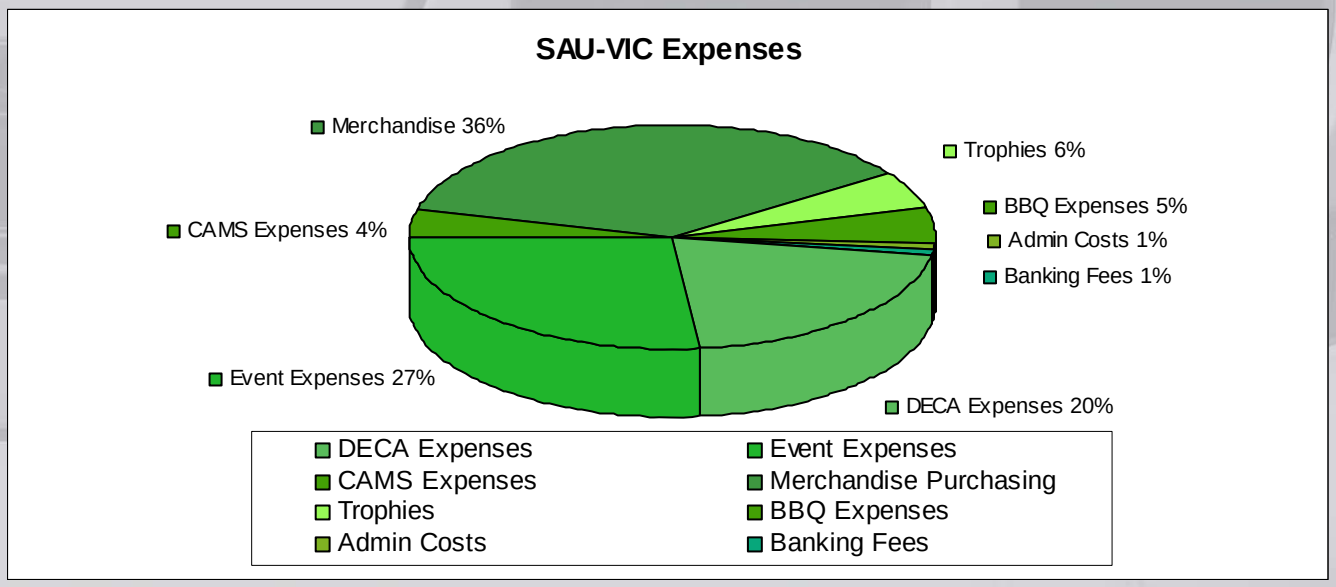
The Dollars - Expenses, as at 1st Feb 2007

Expenditure

DECA Expenses	$5,792.68
Event Expenses	$7,601.14
CAMS Expenses	$1,085.00
Merchandise Purchasing	$10,284.40
Trophies	$1,604.00
BBQ Expenses	$1,380.79
Admin Costs (Stamps, Labels, Etc)	$270.34
Banking Fees	$217.25
Donations	$66.60
Total Expenses (Mar '05 - Feb '06)	**$28,302.20**

Closing Balance

$16,376.44



Dutton Rally — 2006 SPC

Thank You

The Skylines Australia - Victoria committee would like to thank our member base for supporting the club. We would especially like to acknowledge the hard work of many individuals within the club and committee for there continued hard work and commitment to making this club great. Without the many, many hours of volunteer work, the running of the club and our events simply wouldn't be possible.

We thank you all. You know who you are.

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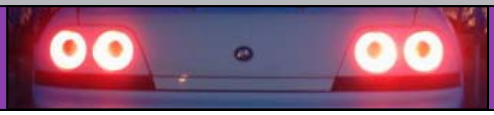
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